

**Call for proposals - COS-WP2014-4-05  
Erasmus for Young Entrepreneurs**

**Description of previous projects and activities related to the field of the call from the last 3 (three) years**

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<b>Participant acronym</b>	<b>Programme Name (EU, National or Others) example: Life Long Learning, Creative Europe, Health Programme, UNCDF, etc</b>	<b>Year</b>	<b>Role of the partner in the project and short description of the implemented action (max. 200 words)</b>
BDA	Lifelong Learning Programme - LdV project:ENTREplorer	2010-2012	The project aimed to develop an online tool (serious game) related to entrepreneurship theme where the users\learners can have access to learning contents that will assist them in acquisition of entrepreneurial skills necessary to manage their own businesses in the future. As a partner under the ENTREplorer project Bulgarian Development Agency actively participated in all project activities related to analysis of the needs, traditions and attitudes to the entrepreneurship in the country. BDA also performed a pilot testing of the project products within the preliminary defined target groups of young entrepreneurs in Bulgaria. For more information about the project you can visit: <a href="http://www.entreplorer.com">www.entreplorer.com</a>
BDA	Lifelong Learning Programme - LdV project:INTOUCH	2010-2012	The project aimed to develop an online tool aimed to spread an innovative approach enabling new generations of workers from business services SMEs to develop their crucial non-routine skills via mobile game-based learning. Within the project lifetime Bulgarian Development Agency took active participation in the development of the innovative m-learning kit and its testing phase in Bulgaria. For more information about the project you can visit: <a href="http://www.intouchproject.eu">www.intouchproject.eu</a>

BDA	Lifelong Learning Programme - LdV project: Euroent	2010-2012	The project aimed to develop an online toolbox and training platform comprising the necessary information to start and make your own business initiatives, called "European House of Entrepreneurs". The project also aimed to identify, train and support young entrepreneurs and to prepare efficient methods for networking focused on international business. As a partner under the project Bulgarian Development Agency actively participated in the identification of the best practices considering the different needs, traditions and attitudes to the entrepreneurship in the country. We performed a pilot testing of the project products within young entrepreneurs in Bulgaria. For more information you can visit: <a href="http://www.euroent.eu">www.euroent.eu</a>
BDA	Lifelong Learning Programme - LdV project: YUSS	2011-2013	The project aimed to develop and test a training programme aimed to facilitate the transition of young people from the education system into the labour market, through the acquisition of knowledge, competences and qualifications that promote their personal development and their active participation in working life. During the project Bulgarian Development Agency took active participation in development of the main project products, their adaptation at country level and their translation in Bulgarian. BDA also tested the developed program with 12 youths from Bulgaria. More information about the project you can find at: <a href="http://yuss-leonardo.eu">yuss-leonardo.eu</a>
BDA	Lifelong Learning Programme - LdV project: EWC	2013	The project aims to develop an innovative ICT based training course on business writing and communication for young workers and entrepreneurs, thus encouraging international competitiveness and employability. Bulgarian Development Agency prepared a situation analysis and needs assessment report related to the current practices and programs on professional writing and communication training for SME professionals in Bulgaria. BDA also held several in-depth interviews with middle and senior level managers / executives of private sector SMEs (HR managers etc) with previous experience in formal competence development processes regarding professional writing and communication skills development in. The main aim of these activities was to identify gaps in formal competence development processes of SMEs in relation to professional writing and communication skills.

BDA	Lifelong Learning Programme - LdV project: BIOINNO	2013	The project aims to develop and to support the process of turning the academic research into successful business activities through development of entrepreneurship programme and innovative on-line platform (under the name BIOINNO2GO which will support the entire learning process through various advanced ICT and multimedia tools).Currently BDA act as a responsible partner for the development of the BIOINNO2GO platform. Like project partner Bulgarian Development Agency also took a part in the two-day Facilitator Training Course followed by the three-day Entrepreneurial Training Course which took place from the 23rd March to 28th March 2014 at Cambridge Judge Business School. More information about the project you can find at: <a href="http://bioinno.eu/">http://bioinno.eu/</a>
BDA	Lifelong Learning Programme - LdV project: Soufflearning	2013	Soufflearning methodology aims to support the development and improvement of soft skills related to entrepreneurship activities to individuals employed in SMEs. The project aims to develop an innovative on-line strategic guide (recommendation/good practice) to disseminate the soufflearning methodology. Bulgarian Development Agency is responsible for the dissemination and application of this methodology in Bulgaria. Within the project activities Bulgarian Development Agency hosted and took a part in the train-the-trainers workshop which was held in Sofia, Bulgaria. During the workshop were explained the main principals of the soufflearning methodology and its main benefits. BDA also took part in different role playing games and simulations in order to use the soufflearning method in practice. After the successful accomplishment of the train-the-trainers workshop BDA organized on-the-job trainings with two SME working in the food sector in June 2014. More information about the project you can find at: <a href="http://www.soufflearning.com/en/soufflearning-2013-2015-1-consortium-meeting/">http://www.soufflearning.com/en/soufflearning-2013-2015-1-consortium-meeting/</a>
BDA	Lifelong Learning Programme - LdV project: DIAMEE	2013	The project aims to test and further disseminate methods aimed to improved the dialogical competences of different target groups (including people working in SMEs) though web-based and face-to face dissemination of dialogue learning, training programme and other online material related to learning dialogue. Within the project activities Bulgarian Development Agency in collaboration with the other project partners took a part in the development of the dialogical competences of entrepreneurship trainers and coaches through concrete methods and adapted them according to the national context. In March 2014 BDA also organized national pilot workshop. In the workshop took part 18 managers form different educational organisations providing entrepreneurship trainings. For more information about the project you can visit: <a href="http://www.diameeproject.com">www.diameeproject.com</a>